

Willie L. Walker

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Profile Summary

Highly motivated and results-oriented professional with over 25 years of experience in Business Management, Administration and Consulting. Skilled business analyst and problem solver with a strong background in sales, project management and human resources. Proven ability to communicate effectively with upper-level management as well as subordinates. Solid planning, budgeting and administrative skills with the ability to prioritize needs, distribute workloads and coordinate services. Excellent decision-making skills with the ability to stay in-line with company vision, mission and goals.

Education

- Masters in Education – Newport University – 2000- 2001
 - Graduate Studies - Administration and Supervision - Florida International University - 1985- 1988
 - Post graduate studies - Elementary Education - Florida International University and Florida Memorial College – Teaching Certificate -1983-1985
 - Bachelor of Science - Business Management - Nova University, Ft. Lauderdale, Florida - 1980
 - Associate in Arts - Business Admin - Miami Dade Community College, Miami, Florida - 1976
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Skills

- Microsoft XP/Vista
 - Microsoft Office 2007 (Word, Excel, Access)
 - Power Point Presentations
 - Accounting (Accounts Payable, Accounts Receivable & General Ledger)
 - Auditing & Taxes
 - Banking
 - Public Speaking
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Professional Highlights

- President/CEO of an educational consulting company for 11 years
- Provides consulting and motivational training workshops to numerous school districts throughout the country.
- Responsible for management, operations & supervision. Developer of all policies and procedures as well as strategic planning.
- Radio Talk Show Host & Public Speaking Personality known as “Mr. Math”
- Principal (CEO) of a Private Academy responsible for budget, administration & supervision
- Lead teacher - Supervisor of Chapter One Program with budget over \$1,000,000
- Math Teacher of the Year (1990) in the 4th largest district in the nation.
- Adjunct professor of a liberal arts college responsible for training and test preparation
- Assistant manager of regional bank-prepared all financial statements, sold all demand deposits to Federal Reserve and supervised tellers and loan department
- Accountant for a Data Corporation responsible for accounts receivable, financial statements and payroll statements.
- Bank Teller Trainer

Work Experience

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President & CEO (10/97-Present)

Project Motivational Math Inc.

5013 Gary Avenue

Fairfield, Alabama 35064 P: 205-786-2565

- Overall management of entire company
- Responsible for budgeting and operations
- Responsible for training staff and staff supervision
- Responsible for outside sales, client relations and public speaking
- Developer of supplementary math curriculum materials for schools

Principal (07/04-07/07)

Ephesus Academy

829 McMillan Avenue

Birmingham, Alabama 35211 P: 205-786-2194

- Over all day-to-day operations of a K-12 private school
- Responsible for staff of 20+ faculty and local workers
- Responsible for a budget of \$600,000 yearly with accountability to school board
- Accounts receivable at the end of tenure was less than \$2,000
- Increased enrollment by 15%

Assistant Principal/Math Teacher/Curriculum Specialist (1982-1997)

Miami Dade County Public Schools

1450 NE Second Avenue

Miami, FL 33132 P: 305-995-1000

- Over all day-to-day operations of a grade 6-8 public school as Vice Principal
- Supervisor of Chapter One Program with budget over \$1,000,000
- Facilitator for country-wide math competitions with as many as 12,000 participants

Adjunct Professor (8/85-12/88)

Florida Memorial College

15800 Northwest 42nd Avenue

Miami, Florida 33054 P: 305-626-3600

- Helping teachers in the state of Florida pass the Math portion of the certification exam

Assistant Manager (09/81-8/82)

Plaza Bank of Miami

3001 Ponce De Leon Boulevard

Miami, FL 33134 P: 305-460-7000

- Supervision of Loan Department and Tellers
- Responsible for general banking/accounting duties such as: financial statements, bank statements & federal deposits

Accountant (04/74-08/81)

Racal Data-Com, Inc.

1601 North Harrison Parkway

Sunrise, Florida 33323 P: 305-846-1601

- Responsible for payroll bank reconciliation statements
- Responsible for Accounts Receivable & Accounts Payable
- Responsible for Financial Statements

Bank Teller Trainer (01/72-04/74)

Southeast First National Bank, Miami, Florida

References of Willie L. Walker

Grace L. Brown, Ph.D.
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